

Sheraz Malik

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EDUCATION

New York University

Master of Arts in Economics

New York, NY

Aug' 2012 – May' 2014

- **Relevant Coursework:** Advanced Econometrics, Time Series, Financial Econometrics, International Trade, Macroeconomics. Microeconomics, Risk Analysis & Portfolio Management, Private Equity, Volatility.
- **Research Work:** Volatility modeling for VaR and Tail-Risk using GARCH and Generalized Error Distribution.

CFA Exam Level I, II & III passed

Franklin & Marshall College

Bachelor of Arts in Economics

Lancaster, PA

- Major GPA: **3.70**
- Study Abroad: **London School of Economics**

GRE: 1510 Quant: 800 (98th percentile); Analytical: 710 (99th percentile)

WORK EXPERIENCE

Unison Digital

Director of Pricing & Acquisitions

New York/Lahore

Present

- Designed a quant model for valuing real-estate wireless leases, accounting for credit and financial risk.
- Prepare investment memos with recommendations given market analysis, portfolio requirement, and deal structure.
- Maintain trackers for industry-specific analytics, Unison portfolio analytics and benchmarks, and competitive outlook.

Pricing & Acquisitions Analyst

Jan' 2015

- Valuation of cell tower ground leases across all US markets, modeling tenant cash-flows and accounting for market risk.
- Maintain quality control across portfolio and individual deals based on internal benchmarks and due-diligence standards.

National University, FAST

Adjunct Faculty, Department of Management

Lahore

Aug' 2017 – Present

- Teaching Econometrics & Financial Risk Management to B.Sc Accounting & Finance degree.
- Advise students on final year projects based on business startup ideas or quantitative academic research.
- Designed an international standard econometrics course including lab work and term project.

Information Technology University

Visiting Faculty, Department of Economics, Management and Electrical Engineering

Lahore

Aug' 2018 – Present

- Teaching Macroeconomics of Pakistan which focuses on current macro climate and economic perspective of Pakistan.
- Course designed for students who want to understand trade, exchange rates, fiscal and monetary policy impact.

New York University

Adjunct Instructor, Department of Economics

New York

Aug' 2012– May'2014

- Adjunct Instructor for undergraduate International Economics, Econometrics, & Introductory Macroeconomics courses
- Classroom instruction of 4 recitations per week, with 40 to 50 students each.
- Articulation of complex economic principles and involved econometric techniques in a passionate and engaging manner.

Midtown Partners, LLC

Investment Banking Analyst

New York

Jun' 2013 – Aug' 2013

- Financial modeling, company valuation, DCF analysis, LBO analysis and analyzing precedent transactions.
- Corporate performance and industry research using Cap IQ, IBIS, Hoover, Thompson One, Markit, Edgar Pro.
- Prepared pitch books for a mid-cap fast casual restaurant concept, and a nutraceutical organic tea.

Development Pool

Sr. Research Associate

Lahore, Pakistan

Aug' 2010 – Jul' 2012

- Contributed to the National Climate Change Policy draft for the Ministry of Environment, Pakistan.
- Worked with the Competition Commission of Pakistan to develop an Antitrust Regulatory Framework used to prove cartelization

SKILLS, ACTIVITIES & INTERESTS

Programming Skills: Excel VBA (Macros), C++, Python, Java, MATLAB, Stata, SPSS, E-Views, SQL, Capital IQ (Excel)

Interests: International relations, global politics, military history & strategic warfare.